



MHT™

Thank you for your interest in becoming a retail partner

Since 1968, every MHT hat has been crafted by hand in our Garland, Texas facility, where craftsmanship and consistency remain at the core of what we do.

As a wholesale manufacturer, our focus is on supplying retailers with dependable, made-to-order hats that support your shelves and customers. The attached Wholesale Customer Form provides the information needed to set up your account and ensure accurate ordering and shipping details.

Once we receive your completed paperwork, our team will reach out with next steps regarding account setup and ordering procedures.

If you have questions, please contact us at customerservice@masterhatters.com or 972-864-5523.

We appreciate your interest in partnering with us.

MASTER HATTERS OF TEXAS

IMPORTANT NOTES

All hats are made to order — we do not stock pre-made inventory.

Standard catalog orders ship at a minimum of 30 days.

Special Production orders currently require a minimum of 60 days.

Seasonal volume may extend timelines.

Returns are accepted only for documented defects or incorrectly shipped sizes.



MASTER HATTERS OF TEXAS, INC.
2945 Market Street, Garland, TX 75041

972-864-5523

CREDIT APPLICATION / ACCEPTANCE OF TERMS OF SALE

Name of Business				
Mailing Address		City	State	Zip Code
Shipping Address (Please attach additional pages if more than one ship to)		City	State	Zip Code
Type of Business	Established		Telephone	
			Email	
			Fax#	
Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Ownership <input type="checkbox"/>	Names of Owners or Officers	Title	Home Address	Home Phone
Credit Card # (MasterCard or Visa Only)			Expiration Date	3 Digit Ver#
Name On Card			Billing Address	Zip Code
Bank Reference - Bank Name _____ Phone # _____ Contact _____				
Trade References (If not listed below)				
Name	Email Address	Account #	Fax #	Phone #
Name	Email Address	Account #	Fax #	Phone #

NO TRADE REFERENCES REQUIRED IF CREDIT CARD CUSTOMER (MasterCard or Visa)

CREDIT REFERENCES

COMPANY NAME	ACCOUNT #	COMPANY NAME	ACCOUNT #
<input type="checkbox"/> Wrangler		<input type="checkbox"/> Circle Y	
<input type="checkbox"/> R.H.E. Hatco, Inc.		<input type="checkbox"/> Carhartt	
<input type="checkbox"/> M & F Western Products		<input type="checkbox"/> Cinch	
<input type="checkbox"/> Justin Brands, Inc.		<input type="checkbox"/> Rock N Roll Denim Jeans	
<input type="checkbox"/> Ariat International		<input type="checkbox"/> Levi	
<input type="checkbox"/>		<input type="checkbox"/>	

SIGNATURE _____ DATE _____
Office Use Only: Terms _____ Date _____ Salesperson _____

SALES AND USE TAX EXEMPTION CERTIFICATION

Name of Purchaser, Firm or Agency	Sales Tax No.
Address (Street & Number, P.O. Box or Route Number)	Phone (Area Code & Number)
City, State, Zip Code	

I, the purchaser named above, claim an exemption from payment of sales and use taxes for the purchase of taxable items described below or on the attached order or invoice form:

Seller **MASTER HATTERS OF TEXAS, INC.**

Street Address **2945 Market Street**

City, State, Zip Code **GARLAND, TEXAS 75041**

Description of items to be purchased or on the attached order or invoice:

Purchaser claims this exemption for the following reason:

I understand that I will be liable for payment of sales or use taxes which may become due for failure to comply with the provisions of the Tax Code: Limited Sales, Excise, and Use Tax Act; Municipal Sales and Use Tax Act; Sales and Use Taxes for Special Purpose Taxing Authorities; County Sales and Use Tax Act; County Health Services Sales and Use Tax; The Texas Health and Safety Code; Special Provisions Relating to Hospital Districts, Emergency Services Districts, and Emergency Services Districts in counties with a population of 125,000 or less.

I understand that it is a criminal offense to give an exemption certificate to the seller for taxable items that I know, at the time of purchase, will be used in a manner other than that expressed in this certificate and, depending on the

Sign Here	Purchaser	Title	Date

NOTE: This certificate cannot be issued for the purchase, lease, or rental of a motor vehicle.

THIS CERTIFICATE DOES NOT REQUIRE A NUMBER TO BE VALID.

Sales and Use Tax "Exemption Numbers" of "Tax Exempt" Numbers do not exist.

This certificate should be furnished to the supplier.

CONTRACT FOR SALE OF GOODS

ARTICLE GENERAL RECITALS

This is a contract for the sale of hats between Master Hatters of Texas, Inc. of 2945 Market Street Garland, Texas, a Texas corporation, referred to as the Seller, and Buyer. Seller and Buyer collectively are referred to as the "parties."

- 1.02. The parties acknowledge that the transaction, which is the subject matter of this contract been reasonable relation ID the State of Texas and agree that the law of Texas will govern their rights and duties. The parties specifically intended that the provisions of the law of Texas cited Uniform Commercial Code-Sales will control as to all aspects of this contract and its interpretation and that all definitions contained therein will be applicable here except where this agreement may expressly provide otherwise.
- 1.03. The terms of this contract are intended by the parties as a final expression of their agreement with respect to such terms and also as a complete and exclusive statement of such terms when accepted by the Credit Department of Master Hatters of Texas, Inc.
- 1.04. All monies are payable In Dallas County, Texas, and the place of performance of this contract is Garland. Texas.

ARTICLE 2. GOODS

- 2.01. The goods that are the subject matter of this contract are listed on the website and the price list.
- 2.02. The quantity of goods to be delivered by the Seller and received by the Buyer under this contract is listed on the website and the MHT Order Form and are part of this contract.

ARTICLE 3. PRICE

- 3.01. The prices listed on the price list are subject to change based on market conditions, material availability, and demand. Master Hatters of Texas reserves the right to adjust pricing at any time without prior notice.
- 3.02. Payment is due from the Buyer within thirty (30) days if approved. New customers will be required to pay via credit card by the seller prior to shipment. The parties agree that all payments still owing, after the due date will bear interest at the rate of one and a half (1.5%) percent per month.

ARTICLE 4. ORDERING, SHIPMENT AND DELIVERY

- 4.01. All orders require a minimum of 30 days to ship, and cancellations must be made at least 30 days from the order confirmation date. While we always aim to deliver ahead of schedule, our made-to-order process ensures the level of quality craftsmanship Master Hatters of Texas (MHT) is known for.
- 4.02. Orders can be placed through the MHT order form using the appropriate style numbers, an approved and pre-coordinated EDI platform, or by calling MHT customer service with the correct style numbers. Third-party apps or platforms will not be accepted without prior approval. To guarantee accuracy, all orders rely on style numbers, as hat names have been reused multiple times over MHT's 50+ year history.
- 4.03. Master Hatters of Texas ships exclusively within the continental United States (the 48 contiguous states). For orders outside this region, including Alaska, Hawaii, and Canada, please contact us directly to discuss special requests, order details, and pricing. Shipping rates for locations outside the continental United States are significantly higher and may exceed the cost of the hat itself, particularly for single or small-quantity orders.
- 4.04. Master Hatters of Texas ships all orders via FedEx or UPS, selecting the carrier that provides the best delivery time and pricing. Orders are shipped via Ground service by default. Expedited shipping options are available upon request and will incur additional costs based on service type and destination.
- 4.05. Home delivery includes an added charge compared to business delivery. If a third-party transit company other than UPS or FedEx is preferred, the buyer is responsible for all scheduling, coordination, and associated payments.

(Continued)

- 4.06. We only accept returns for product damaged in shipment. There are no returns for ordering the wrong size or product substitutions. There are no exceptions.
- 4.06. If you receive a damaged box and think the hat might be damaged, it is your responsibility to refuse the order. It will then be returned to us, and we will send out a replacement.

ARTICLE 5. REMEDIES AND LIABILITIES

- 5.01. Any risk associated with goods being sold hereunder rests with the Seller up to the time of receipt of the goods by the Buyer at the place of delivery, but only after proper inspection has been completed without rejection of the goods. Thereafter, such risk is with the Buyer, including any goods thereafter returned to the Seller until their receipt.
- 5.02. Any rejection of goods for being nonconforming under the requirements of this contract must be made within fourteen (14) days after their delivery by the Buyer sending written notification to the Seller of the rejection, the basis of the alleged nonconformity of the goods, and the description of that portion of the shipment being rejected.
- 5.03. On receipt of notification of rejection, the Seller immediately will arrange to receive back the goods for shipment and return. However, within seven (7) days the Seller may have an agent inspect such goods for nonconformity; otherwise, such inspection will be made on return to the Seller's plant.
- 5.04. It is the customer's responsibility to check for defects prior to the sale to their end customer. If the customer returns it to you for something that wasn't noticed prior to the sale, that falls on the customer who sold our hat. We will work with you on a replacement, but you will be responsible for all shipping costs along with a restocking fee.
- 5.05. If you order the wrong size and want to exchange it, all shipping charges are at your expense. You will be responsible for shipping the hat back to us and then you will be billed for the shipping charge to return the new hat to you.
- 5.06. If we ship you a defective hat or the incorrect size you ordered, we will replace the hat at no cost to you. Just call or email customer service and we will get you a return label.
- 5.07. All defects or damaged hats must be reported to MHT within 14 days of receipt and returned to MHT within 30 days of receipt.
- 5.08. Any order canceled prior to the 30-day cancellation window will be responsible for a 20% restocking fee for the full order.
- 5.09. No refunds. All sales are final. We will do our best to find a solution for your needs as stated above.
- 5.10. Any cancellation by the Buyer on this contract must be made by the Buyer and received by the Seller at least 30 days prior to the shipment date, or the Buyer agrees to pay twenty-five (25%) percent of the price for the goods for restocking.
- 5.11. In the event of default by the Buyer, which specifically includes nonpayment for the goods, the Buyer agrees to pay any collection costs, attorney's fees, and court costs incurred by the Seller in remedying such default by the Buyer.

ARTICLE 6. TERMINATION

This contract can be terminated by either party until 30 days prior to the shipment date. If the Buyer terminates this contract within 30 days of the shipment date, the Buyer will be held to the applicable provision of Article 5.

ARTICLE 7. MODIFICATION OR RESCISSION

This contract may not be modified or rescinded in any manner except by the written agreement of both Seller and Buyer.

(Continued)

ARTICLE 8. ASSIGNMENT AND DELEGATION

- 8.01. The parties may neither assign their rights nor delegate the performance of their duties under this contract except as provided in this contract.
- 8.02. The Buyer may delegate the duty of paying the price for the goods to be delivered under this contract at any corporate financing institution. Any other such delegation requires the Seller's prior written consent, which consent will be based on approval of financial position and will not be unreasonably withheld.
- 8.03. The Buyer may not assign his rights of receiving goods from the Seller under this contract without the prior written consent of the Seller. Such consent will be based on ascertaining that the assignment will not upset the Seller's obligation with respect to other purchasers and market conditions for redistribution of its goods, and consent will not be unreasonably withheld.
- 8.04. The Seller may assign his right to receive from the Buyer the price called for on any occasion under this contract at any time on reasonable notification to the Buyer as to the assignee for receipt of such price.
- 8.05. This contract shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, executors, administrators, legal representatives, successors, and assigns, where permitted by this contract.
- 8.06. In case any one or more of the provisions contained in this contract shall for any reason be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision hereof, and this contract shall be construed as if such invalid, illegal, or unenforceable provision had never been contained herein.

BUYER _____

DATED _____ **Day of** _____ , **20** _____

APPROVED BY: MASTER HATTERS OF TEXAS, INC.

SELLER _____

DATED _____ **Day of** _____ , **20** _____



RUSH ORDER POLICY

At Master Hatters of Texas, every hat is made to order. That means each piece runs through skilled hands in our Texas shop before it makes its way to your shelves. We take pride in doing things right, not rushed — but we also understand that sometimes business calls for a faster turnaround.

Over the past season, we've seen an increase in last-minute requests that pull our team off schedule and put extra strain on production. To keep serving all our retailers fairly — and to make sure your orders stay on track — we've created a clear Rush Order Policy.

Here's what you need to know:

- *Rush orders are anything shipped in under 14 days for catalog or under 21 days for custom.*
- *Rush fees apply: 15% per hat for catalog, 20% per hat for custom.*
- *Rush fees will be applied on a per-hat basis, and the full invoice total — including all rush surcharges — must be paid prior to shipping. Orders will not be released until payment is received in full, ensuring the process runs smoothly.*
- *We'll do our best, but ship-by dates cannot be guaranteed, especially during busy seasons.*

We ask that all rush requests include a signed acknowledgment form so expectations are clear for both sides. This helps us protect our craft, your timelines, and the tradition that every Master Hatters hat represents.

Thank you for your understanding and for working with us to keep production steady while still making room for the unexpected.

Master Hatters of Texas

RUSH ORDER POLICY AGREEMENT FORM

Master Hatters of Texas (MHT) is committed to providing quality hats made to order. To help manage production flow and meet customer needs, we have established the following Rush Order Policy. This policy applies to all retailers and must be signed prior to submitting a rush order.

Definition of Rush Orders

- *Catalog Orders: Any order requested will ship in less than 14 days is considered a rush order.*
- *Custom Orders: Any order requested will ship in less than 21 days is considered a rush order.*

Rush Order Fees

- *Catalog Rush Orders: Subject to a 15% per-hat surcharge.*
- *Custom Rush Orders: Subject to a 20% per-hat surcharge.*

Production Capacity

Rush orders will be reviewed on a case-by-case basis and accepted only if production capacity allows. Master Hatters of Texas reserves the right to decline a rush request if it cannot be reasonably accommodated.

Payment Terms

Rush fees will be applied on a per-hat basis, and the full invoice total — including all rush surcharges — must be paid prior to shipping. Orders will not be released until payment is received in full, and partial payments or separate transactions will not be accepted.

Cancellations and Changes

Rush orders cannot be modified or cancelled without written approval. If cancelled after acceptance, all rush fees remain due and payable.

Delivery Disclaimer

While every effort will be made to meet expedited timelines, Master Hatters of Texas cannot guarantee specific ship-by or delivery dates, especially during peak or holiday seasons.

Consistency with Terms and Conditions

This Rush Order Policy is in addition to, and does not replace, the standard Terms and Conditions governing all Master Hatters of Texas orders.

ACKNOWLEDGEMENT

Customer Name: _____

Company: _____

Signature: _____

Date: _____